

# ACTIVE FIXED MCOUCING AN FIXED

Active Fixed Income Experienced bond investors identifying value beyond the benchmark

# **Janus** Short Duration Income **ETF**



# **An Active, Absolute Return Approach to Put Cash to Work**

In an environment where fixed income is neither "fixed" nor providing much "income," investors may want to rethink their approach to short-term investments and traditional fixed income. Our short-duration, absolute return approach may make sense for investors looking for returns above cash or to diversify their traditional core fixed income holdings, which may have become more sensitive to interest rate moves.

### The Negative Real Return on Cash Warrants A Different Approach

Since the financial crisis, investors and institutions have flocked to cash and cash-like investments for their perceived safety. At the same time, the Fed Funds Rate has plummeted to essentially zero in an effort to spur lending and investment. For investors who have sat on the sidelines, hard-earned savings have been eroded by inflation.

### Holding Cash Has Eroded Wealth for Investors Big and Small

24%

Individual Investors' Average Historical Cash Allocation Since 1987

Source: American Association of Individual Investors (AAII) Asset Allocation Survey (as of 12/31/16) 25%

Institutions' Average Allocation to Money Market Funds Since 2000

Source: 2016 Investment Company Institute Fact Book 1.3%

Annual Real Return on Cash Since Global Financial Crisis

Source: Bloomberg (1/1/2009 - 12/31/16)

### Investors should consider looking for new ways to put their cash to work.

Janus Short Duration Income ETF (VNLA) seeks to provide a steady income stream with capital preservation across various market cycles. The Fund seeks to consistently outperform the LIBOR 3-month rate by a moderate amount through various market cycles while at the same time providing low volatility.

## Why Invest in VNLA

- ► Actively Maneuver Around Potential Risks in Short-Duration
- ► Targets Investments that can Provide an Absolute Return 2% to 3% Above 3-Month USD LIBOR (a proxy for cash)
- ▶ Potentially Lower Portfolio Volatility



Nick Maroutsos Portfolio Manager



**Daniel Siluk** Portfolio Manager

By capitalizing on structural inefficiencies in fixed income markets, we believe we will be better positioned to outperform through market cycles.

Actively managed for income potential, with a keen focus on capital preservation.

### **A Team With Absolute Return Experience**

VNLA's roots are in an almost decade-old absolute return strategy used by global institutions, which the Janus Global Macro Fixed Income team is pleased to offer to investors in an active exchange-traded fund (ETF) structure.

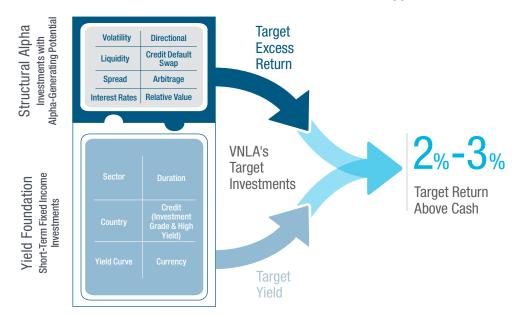
### **VNLA's Construction Targets Consistent Absolute Returns**

An absolute return focus allows us to use a variety of strategies and securities to implement our views and help deliver our best ideas to clients. We believe our approach can provide positive absolute returns in a variety of market environments compared to traditional benchmark-oriented fixed income investments.

Janus' Global Macro Fixed Income strategies all take the same approach to portfolio construction. Guided by our secular outlook, we start with a yield-centric foundation of short-term investments, mostly global investment grade credit, believed to have lower risk, and layer on investments intended to generate alpha.

VNLA targets fixed income instruments that can provide an absolute return of 2% to 3% above cash (3-Month USD LIBOR). The majority of the return is expected to be generated from the yield foundation, with the rest from structural alpha strategies.

### The Janus Global Macro Fixed Income Team's Investment Approach



### Nimble and Flexible

Multiple levers and few constraints create the potential for steady income with low volatility regardless of market environment.

Target Return of Investments	3-Month USD LIBOR (a proxy for cash) + $2\%$ to $3\%$				
Duration Range	0 to 2 years				
Non U.S. Currency	Mostly U.S. Dollar Denominated				
High Yield Exposure	Up to 15%				
Foreign/Non-U.S. Exposure	Up to 70%				
Emerging Markets Exposure	Up to 15%				



### The Risk/Reward Profile for VNLA Could Prove Powerful

VNLA's targeted absolute return, coupled with a focus on low volatility, may pay off when yield is hard to find and as an alternative to taking on additional risk.

### VNLA's Return Potential may be Attractive for its Target Risk Level

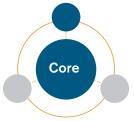


Hypothetical examples are for illustrative purposes only and do not represent the returns of any particular investment. Risk measured by volatility.

Differences between compared investments may include objectives, sales and management fees, liquidity, volatility, tax features and other features, which may result in differences in performance.

### Role in a Diversified Portfolio - Two Ways to Implement VNLA

### **Short-Term Investments**



### Potentially Higher-Yielding Short-Term Investment

May be positioned as a source of income with a focus on low volatility and capital preservation.

### Potential Lower-Volatility Complement to Core Fixed Income

May be added to an existing core allocation, as a complement to traditional fixed income strategies, due to its global exposure and potential for lower volatility.

**VNLA** provides investors an opportunity to put their cash to work. With its flexibility and absolute return objective, the ETF may provide higher returns than cash allocations.

To learn more about Janus Short Duration Income ETF, contact your financial advisor or visit Janus.com/VNLA



<b>Performance (%)</b> as of 3/31/17	1 yr	3 yr	5 yr	10 yr	Since Inception (11/16/16)
Janus Short Duration Income ETF @ NAV	-	-	_	-	0.62
Janus Short Duration Income ETF @ Market Price	-	-	-	-	0.70
3-Month USD LIBOR	-	-	_	_	0.33

Returns quoted are past performance and do not guarantee future results; current performance may be lower or higher. Investment returns and principal value will vary; there may be a gain or loss when shares are sold. For the most recent month-end performance call 877.33JANUS (52687) or visit janus.com/ETFs.

Shares of ETFs are bought and sold at market price (not NAV) and are not individually redeemed from the Fund. Market returns are based upon the midpoint of the bid/ask spread at 4:00 p.m. Eastern time (when NAV is normally determined for most ETFs), and do not represent the returns you would receive if you traded shares at other times. Ordinary brokerage commissions apply and will reduce returns.

ETF shares are not individually redeemable and owners of the shares may acquire those shares from the Fund and tender those shares for redemption to the Fund in Creation Units only.

### **About Janus Global Macro Fixed Income**

The Janus Global Macro Fixed Income team is led by experienced investment professionals focused on managing strategies with absolute return objectives. Our team's expertise in unconstrained, macro style investing offers investors an exceptional approach to navigating today's markets. We serve investors around the world by employing a multi-faceted global macro investment approach that gives us flexibility in managing portfolios and allows us to capture what we consider to be among the best investment ideas for our clients.

Investment **Professionals** 

Average Years **Experience** 

\$9.7 Billion | 2 Offices

Assets in Global Macro Strategies

in Newport Beach, CA & Sydney, Australia

As of 12/31/16



For more information please call 877.33JANUS (52687) or visit janusETFs.com.









OBJECTIVE: Janus Short Duration Income ETF (VNLA) seeks to provide a steady income stream with capital preservation across various market cycles. The Fund seeks to consistently outperform the LIBOR 3-month rate by a moderate amount through various market cycles while at the same time providing low volatility.

Investing involves risk, including the possible loss of principal and fluctuation of value. Past performance is no guarantee of future results. There is no assurance the stated objective(s) will be met.

Fixed income securities are subject to interest rate, inflation, credit and default risk. As interest rates rise, bond prices usually fall, and vice versa. Foreign securities, including sovereign debt, are subject to currency fluctuations, political and economic uncertainty, increased volatility and lower liquidity, all of which are magnified in emerging markets. Derivatives involve risks in addition to the risks of the underlying securities, including gains or losses which, as a result of leverage, can be substantially greater than the derivatives' original cost.

Actively managed portfolios may fail to produce the intended results. No investment strategy can ensure a profit or eliminate the risk of loss.

The Fund is not a money market fund and does not attempt to maintain a stable net asset value.

The ETF is new and has less than one year of operating history.

Alpha compares risk-adjusted performance relative to an index. Positive alpha means outperformance on a risk-adjusted basis.

LIBOR (London Interbank Offered Rate) is a short-term interest rate that banks offer one another and generally represents current cash rates.

Please consider the charges, risks, expenses, and investment objectives carefully before investing. For a prospectus containing this and other information, please call (877) 583-5624 or download the file from janus.com/ETFs. Read it carefully before you invest or send money.

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